



FINANCIAL HIGHLIGHTS:

The following financial report and analysis offers readers a narrative overview of the financial activities of the City for the nine-month period ended September 30, 2025. This report includes the General Fund, Communications Fund, Liquor Fund and Utility Operating Funds. The readers are encouraged to consider the information presented here in conjunction with the unaudited financial statements attached to this report, the adopted budget, and the five-year Capital Improvement Plan.

❖ General Fund - Revenues

❖ Property tax revenues.

- Tax payments from Dakota County are received in two installments, typically in June and December. General Fund property tax revenues are anticipated to be \$33.3 million for 2025.

❖ Licenses and Permits.

- Building permit revenues continue to exceed the budget expectations through the third quarter. The following chart illustrates the number of permits issued during the third quarter compared to the same period in 2024 and the 2025 adopted budget projections:

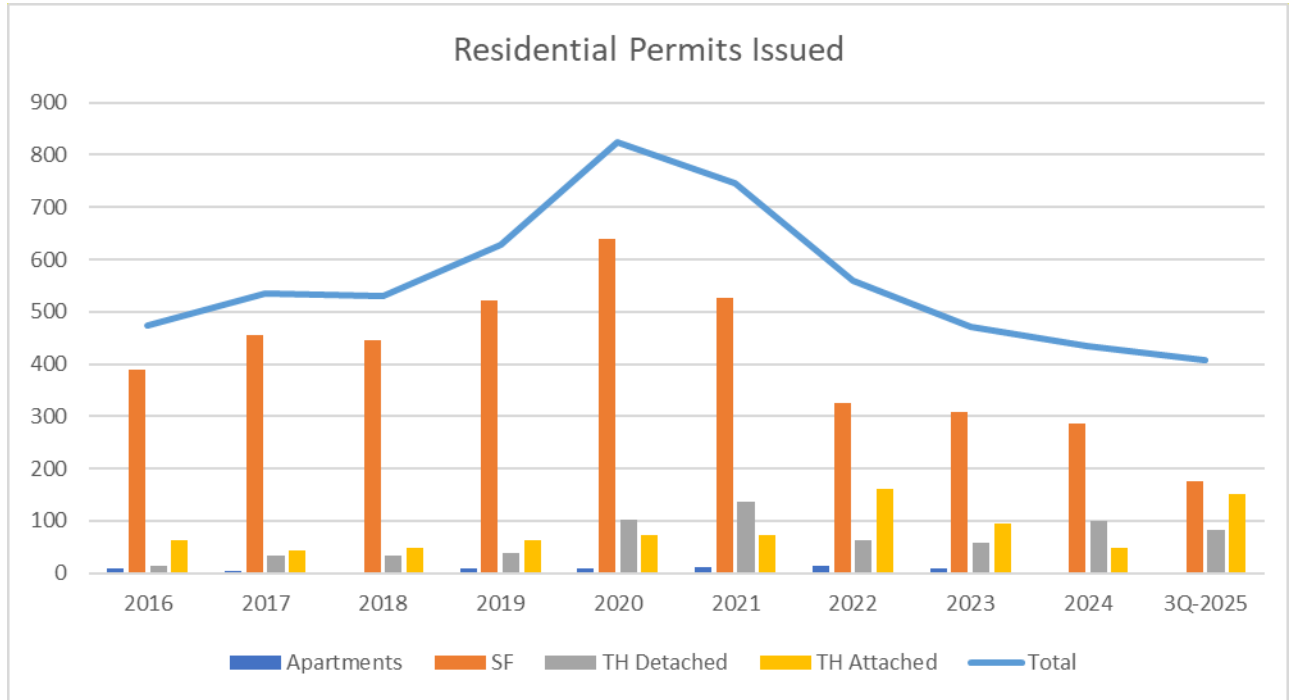
Permit Type	YTD 3rd Quarter 2024	2025 Adopted Budget	YTD 3rd Quarter 2025
Single Family	220	300	176
Townhome	87	150	231
Apartments (Units)	1 (89 units)	1 (182 units)	0
Commercial	4	2	8
Industrial	1	2	0

- Year-to-date permits issued through October 21, 2025 are as follows:
 - Single Family – 181
 - Townhome – 243

FINANCIAL HIGHLIGHTS (continued):

❖ *Historical Building Permits*

- As shown in the chart below, building permits for single-family experienced record-breaking activity in 2019, 2020 and 2021. Permit activity has since stabilized, reflecting steady growth similar to pre-pandemic trends. The composition of permits continues to evolve, with an increasing share of townhome and apartment complex developments.



❖ *Intergovernmental.*

- Revenues comprised of police and fire aid and various grants are typically received in the third and fourth quarters. Grant revenues are \$800K more than this same period last year and are comprised of the Forestry Shade Tree grant, Police’s ICPOET Cadet grant and the first SAFER grant receipts of \$775,000 (six months reimbursed). However, due to the federal government shutdown, future SAFER grant payments are expected to be delayed until operations resume.

❖ *Charges for Services*

- *General government services* are in line with the budget and slightly below the previous year. \$169,000 has been received for fiscal agent fees from Dakota 911 and Lakeville Arenas which is up \$35,200 over the previous year.
- *Public Safety* revenues are in line with the budget. SRO contributions are up from 2024 due to changes in staffing of the SRO Officers. The renewed fire contract with Eureka Township, billed in June, yielded revenue of \$64,478 (\$12,600 more than 2024).

FINANCIAL HIGHLIGHTS (continued):

- *Public works* revenues are based mainly on summer construction projects and year-to-date revenues exceeding the annual budget. Engineering developer contract administration fees are recognized as revenue when collected with the development contract. This contract administration revenue is \$54,000 higher from the same period a year ago due to more and larger developments in 2025. These revenues tend to be volatile from year to year, as the timing of large projects can significantly influence annual results.
- *Parks and Recreation* revenues are down \$15,000 from the prior year. Recreation programs are exceeding budget estimates (at 81%) as most programs are held in the summer.
- ❖ *Court Fines.*
 - Revenues from court fines (\$143,000) represent 60% of the budget estimates and are down \$18,000 from the same period in 2024. Court fine revenues and the membership fees paid to the Dakota 911 are both impacted by the number of CAD calls.

❖ General Fund - Expenditures

Total expenditures are roughly \$2 million greater than 3Q 2025 and are 68% of the 2025 budget.

- ❖ *Personnel.* Expenditures for the third quarter for personnel are at 66% of the 2025 budget. Several employee vacancies and transitions have resulted in lower costs than expected.
- ❖ *Motor Fuels.* Motor fuels through September 30 are at 64% of the 2025 Budget. Fuel expenses are slightly lower (\$3,389) than the same period in 2024 as fuel costs continue to fluctuate. The City does have a contract for fuel prices in place to mitigate some of the price increases.
- ❖ *Street Chemicals.* Salt purchases in 2025 are \$208K lower than the same period in 2024 and represent 76% of the annual \$188K budget. Salt purchased at the end of the 2024–2025 winter season is currently stored at the central maintenance facility and will be available for use in late fall if needed. Storage capacity is full, and staff does not anticipate the need to replenish reserves in 2025. The current encumbrance of \$165K is not included in the expenditures. Under the new BS&A system, encumbrances are used to track committed funds prior to the actual expenditure. A budget amendment may be considered if utilization of these encumbered funds becomes necessary.
- ❖ *Utilities.* Electric costs are at 79% of budget and are \$92K more than the same period in 2024. Increased electricity rates are a major factor for this increase. Natural gas costs are \$11K higher than the same period in 2024. Combined electric and natural gas costs are at 64% of budget.
- ❖ *Mayor and Council.* Expenditures are higher than the same period in 2024. This is mainly attributed to the timing of dues for the League of MN Cities.
- ❖ *City Administration.* Expenditures are at 72% of budget, partially due to the new membership in the National League of Cities.
- ❖ *City Clerk.* Expenditures are within the 2025 budget and lower compared to the prior year due to the elections in 2024. The County billed for election equipment costs in the second quarter of 2024.

FINANCIAL HIGHLIGHTS (continued):

❖ **General Fund - Expenditures (continued)**

- ❖ *Legal.* Legal fees are over budget. Expenditures are \$20K higher than the same period in 2024.
- ❖ *Community and Economic Development.* Expenditures are 66% of budget and \$90K lower than the previous year. The departments Community and Economic Development and Planning were consolidated starting in 2024.
- ❖ *Inspections.* Expenditures are below budget benchmark at 65% and \$73K lower than the previous year due to a position vacancy. Contractual electrical inspections are lower by \$37K from the prior year which correlates to the decrease in permit revenues.
- ❖ *General Government Facilities.* Salaries in 2025 are up over the same period in 2024 due to vacancies being filled. Commodities and other charges and services are at 65% of budget and are expected to be within the adopted 2025 budget.
- ❖ *Finance Department.* Personnel costs are below budget benchmarks at 69% and lower than the same period in 2024, mainly due to increased staff time during ERP transition in 2024. Other charges and services are \$68K lower compared to 2024, as the ERP implementation took place that year. These expenses are expected to be within the 2025 adopted budget.
- ❖ *Information Technology.* Overall expenditures are at 83% of the adopted 2025 budget. Timing of annual maintenance agreements can impact the expense comparison each year. Allocations to other departments for their respective technology applications is done at year-end.
- ❖ *Human Resources.* Personnel costs are lower than budget (65%) and lower than the same period in 2024 due to transition costs occurring in the 4Q 2024. Professional fees are lower than the prior year due to ERP implementation costs.
- ❖ *Police.* Personnel services are slightly under budget at 68% and higher than the previous year by \$400K due to new staff additions that were approved in the 2025 budgets. The overall expenditures are within the budget benchmark. Capital outlay in 2025 relates to the K-9 replacements, which are fully funded through donations and collaborative fundraising efforts between Liquor and Police staff.
- ❖ *Fire.* Personnel services are under budget (at 54%) and higher than the previous year by \$1M due to the addition of 6 full-time firefighters at the end of the second quarter of 2024. Firefighter pay is contingent on the number of fire calls during the year and is expected to fluctuate as the department continues to expand into a hybrid model of both paid on call and full-time staff. Commodities are \$143K higher than prior year due to outfitting of new personnel. Capital outlay of \$98K consists mainly of the purchase of 2 AEDs. The City was awarded the SAFER grant which provides reimbursement on the 15 additional full-time firefighters that were hired in 2025. City staff is working with consultants to submit grant reimbursements monthly.

FINANCIAL HIGHLIGHTS (continued):

- ❖ *Engineering/GIS.* Total expenditures are slightly below budget estimates (at 63%) but are expected to be within the 2025 budget benchmark.
- ❖ *Forestry.* Total expenditures are slightly above budget estimates (at 77%) and are expected to be within the 2025 budget benchmark.
- ❖ *Construction Services.* Personnel services are below budget at 53% due to employee vacancies.
- ❖ *Streets.* Personnel services are below budget (at 65%) and lower than the prior year due to decreases in overtime cost related to snow events. Commodities are under the prior year due to chemicals purchased at the end of the 2024 winter season. All unused chemicals are stored for use in the fall. The salt storage is currently at capacity.
- ❖ *Parks.* Overall expenditures are slightly under budget (at 72%) and \$131K less than the same period last year.
- ❖ *Recreation and Arts Center.* Expenses are within budget in the third quarter and are \$45K more than the prior year.

❖ Communications Fund

- ❖ Revenues from Franchise fees are received on a quarterly basis. They are typically received by the end of the month following the quarter. Revenues continue to be lower than historical and have trended down \$35K from the prior year as there are other options for residents to utilize for their entertainment.

Expenditures are under budget estimates and are up \$34K from the same period in 2024.

❖ Liquor Fund

- ❖ Sales through the third quarter amounted to \$15.9 million, representing a 3.6% decrease compared to the same period in 2024. Both customer counts and sales per transaction have declined year-over-year. Gross profit margin stands at 28.7% in 2025, up from 28.5% in 2024. THC sales have significantly outperformed expectations, reaching \$594K through September - nearly triple the \$178K annual budget for this category.
- ❖ Total operating expenditures are at 66% of budget appropriations and are \$189K lower than the same period in 2024.

FINANCIAL HIGHLIGHTS (continued):

- ❖ 2025 Budgeted Transfers Out include \$900K to the Equipment Fund; \$400K to the Debt Service Fund for the police station bonds (final maturity - February 2032); \$346,800 to the Debt Service Fund for the Keokuk Liquor Store; \$30K for the 2025 fireworks; and \$67,605 to the Technology Fund.
- ❖ Capital outlay consists of a wine room remodel at the Galaxie store and wains coating in the Emporium Room at the Keokuk store.

- ❖ **Water Fund**
 - ❖ Water revenues in the third quarter were lower, primarily due to a wet spring and summer, which is typical for this time of year. However, revenues are higher – by \$1.2M – compared to the same period in 2024, largely due to the growth in the customer base. A new water rate structure, implemented on February 1, 2023 encourages conservation and provides a more equitable model, resulting in lower bills for customers with lower usage.
 - ❖ Operating expenditures are under budget estimates (at 72%) and are \$215K lower than last year.

- ❖ **Sewer Fund**
 - ❖ Sewer revenues exceed budget expectations, currently at 90%, and are higher than the same period in 2024 by \$813K. As with water revenues, this increase is primarily driven by the growth in the customer base.
 - ❖ Disposal charges paid to Metropolitan Council of Environmental Services increased 4.5% over the 2024 rates and are projected to be \$5.6 million for 2025.
 - ❖ Operating expenditures are below budget estimates at 68%.

- ❖ **Street Lighting Fund**
 - ❖ Revenues are above the budget benchmark and are up over the same period in 2024 due to increase in customer base.
 - ❖ Streetlight rates did not increase for 2025.
 - ❖ Expenditures are currently at 84% of budget appropriation, exceeding expectations due to an additional \$38K spent on streetlight replacements.

FINANCIAL HIGHLIGHTS (continued):

❖ Environmental Resources Fund

- ❖ Revenues are currently at 83% of budget appropriations and are \$174K higher than the same period in 2024, driven by customer base growth and a 4% rate increase implemented in 2025.
- ❖ Intergovernmental grant revenues are budgeted at \$535,000 for the following restorations:
 - Aquatic invasive species – Dakota County funding \$35,000
 - CP 24-44 Greenridge Park Water quality improvements - \$500,000

The request for funding will be made once the final contract payments are made.

- ❖ Personnel expenditures are below budget due to employee transitions. Contractual expenditures are also tracking below budget, which is typical for the third quarter. Projects are either still in progress or have not yet started, contributing to lower overall expenses compared to the budget.

CITY OF LAKEVILLE, MINNESOTA
GENERAL FUND
 Summary Statement of Revenues, Expenditures and Changes in Fund Balances
 For the Nine-Month Period Ended September 30, 2025

	2025 Adopted Budget	2025 Amended Budget	9/30/25 Actual	Variance from Amended Budget Positive (Neg)	Actual Percent	Comparative		
						9/30/24 Actual	Variance from 2024 Actual Positive (Negative)	
Revenues								
General property taxes	\$ 33,300,000	\$ 33,300,000	\$ 17,524,578	\$ (15,775,422)	52.6%	\$ 15,797,947	\$ 1,726,631	110.9%
Licenses and permits	3,259,689	3,259,689	2,744,163	(515,526)	84.2%	2,455,774	288,389	111.7%
Intergovernmental	3,478,938	3,674,484	1,221,087	(2,453,397)	33.2%	409,762	811,325	298.0%
Charges for services	3,061,144	3,101,894	3,091,902	(9,992)	99.7%	2,723,128	368,774	113.5%
Court fines	240,000	240,000	143,235	(96,765)	59.7%	161,257	(18,022)	88.8%
Investment income	500,000	500,000	732,620	232,620	146.5%	651,602	81,018	112.4%
Miscellaneous	166,746	125,996	162,900	36,904	129.3%	128,185	34,715	127.1%
Total revenues	44,006,517	44,202,063	25,620,485	(18,581,578)	58.0%	22,327,655	3,292,830	114.7%
Expenditures								
<i>General Government</i>								
Mayor and Council	126,321	126,321	119,030	7,291	94.2%	86,346	(32,684)	137.9%
Committees and Commissions	143,422	141,922	93,720	48,202	66.0%	148,495	54,775	63.1%
City Administration	587,089	586,984	424,127	162,857	72.3%	414,283	(9,844)	102.4%
City Clerk	225,579	225,544	158,585	66,959	70.3%	240,956	82,371	65.8%
Legal Counsel	87,000	88,500	90,953	(2,453)	102.8%	69,313	(21,640)	131.2%
Community/Econ Development	1,089,649	1,089,439	722,667	366,772	66.3%	813,556	90,889	88.8%
Inspections	1,918,122	1,917,714	1,248,464	669,250	65.1%	1,321,149	72,685	94.5%
General Gov' Facilities	669,991	669,886	511,885	158,001	76.4%	424,819	(87,066)	120.5%
Finance	1,235,639	1,235,359	829,953	405,406	67.2%	911,405	81,452	91.1%
Information Systems	989,146	989,006	823,769	165,237	83.3%	648,239	(175,530)	127.1%
Human Resources	688,489	693,302	451,877	241,425	65.2%	559,608	107,731	80.7%
Insurance	250,000	250,000	187,500	62,500	75.0%	206,250	18,750	90.9%
<i>Public Safety</i>								
Police	17,227,952	17,227,357	12,032,465	5,194,892	69.8%	11,286,887	(745,578)	106.6%
Fire	5,588,299	5,702,793	3,359,493	2,343,300	58.9%	2,054,231	(1,305,262)	163.5%
<i>Public Works</i>								
Engineering	946,722	946,442	598,299	348,143	63.2%	547,262	(51,037)	109.3%
Forestry	680,154	680,084	523,382	156,702	77.0%	376,865	(146,517)	138.9%
Construction Services	701,328	701,153	407,920	293,233	58.2%	302,684	(105,236)	134.8%
Streets	4,409,718	4,408,855	2,822,862	1,585,993	64.0%	2,811,749	(11,113)	100.4%
<i>Parks & Recreation</i>								
Parks	3,768,652	3,768,022	2,715,203	1,052,819	72.1%	2,846,097	130,894	95.4%
Recreation	1,126,418	1,126,313	945,125	181,188	83.9%	848,805	(96,320)	111.3%
Arts Center	1,033,734	1,033,734	777,694	256,040	75.2%	918,995	141,301	84.6%
<i>Other</i>								
Total expenditures	43,493,424	43,608,730	29,844,973	13,763,757	68.4%	27,837,994	(2,006,979)	111.3%
Excess (deficiency) of revenues over expenditures	513,093	593,333	(4,224,488)	4,817,821		(5,510,339)	(1,285,851)	
<i>Other financing sources (uses)</i>								
Transfer from other funds	170,000	170,000	30,000	(140,000)	17.6%	226,998	196,998	13.2%
Transfer to other funds	-	(1,850,000)	(1,850,000)	-	100.0%	(215,000)	(1,635,000)	860.5%
Total other financing sources (use)	170,000	(1,680,000)	(1,820,000)	140,000	108.3%	11,998	(1,438,002)	111.3%
Net change in fund balance	683,093	(1,086,667)	(6,044,488)	4,957,821		(5,498,341)	(546,147)	
Beginning fund balance	21,747,353	23,186,629	23,186,629	-		22,372,997	813,632	
Ending fund balance	\$ 22,430,446	\$ 22,099,962	\$ 17,142,141	\$ 4,957,821		\$ 16,874,656	\$ 267,485	
Restrict fund balance	(775,000)	(775,000)	(775,000)					
<i>Fund Bal of CY Exp</i>	49.8%	48.9%	54.8%			60.6%		
Expenditure Summary								
Personnel services	33,047,698	33,156,616	22,078,705	11,077,911	66.6%	20,528,453	(1,304,484)	107.6%
Commodities	2,439,091	2,439,091	1,572,872	866,219	64.5%	1,633,453	60,149	96.3%
Other charges and services	7,930,040	7,867,384	5,856,962	2,010,422	74.4%	5,595,978	(731,205)	104.7%
Capital outlay	76,595	145,639	336,435	(190,796)	231.0%	80,110	(155,784)	420.0%
Total expenditures	\$ 43,493,424	\$ 43,608,730	\$ 29,844,974	\$ 13,763,756	48.1%	\$ 27,837,994	\$ (2,131,324)	111.3%

CITY OF LAKEVILLE, MINNESOTA
Special Revenue - Communications
Summary Statement of Revenues, Expenditures and Changes in Fund Balances
For the Nine-Month Period Ended September 30, 2025

	2025		9/30/25 Actual	Variance from		Comparative		
	Adopted Budget	Amended Budget		Amended Budget Positive (Neg)	Actual Percent	9/30/24 Actual	Variance from 2024 Actual Positive (Negative)	
<u>Revenues</u>								
Franchise taxes	\$ 489,685	\$ 489,685	\$ 237,583	\$ (252,102)	48.5%	\$ 272,817	\$ (35,234)	87.1%
Charges for services	34,116	34,116	19,927	(14,189)	58.4%	26,135	(6,208)	76.2%
Investment income	6,052	6,052	49,190	43,138	812.8%	44,240	4,950	111.2%
Miscellaneous	2,000	2,000	-	(2,000)	0.0%	-	-	0.0%
Total revenues	531,853	531,853	306,700	(225,153)	57.7%	343,192	(36,492)	89.4%
<u>Expenditures</u>								
Current								
General government	805,067	805,067	561,643	243,424	69.8%	535,393	(26,250)	104.9%
Capital outlay								
General government	33,000	33,000	13,457	19,543	40.8%	6,155	(7,302)	218.6%
Total expenditures	838,067	838,067	575,100	262,967	68.6%	541,548	(33,552)	111.3%
Excess (deficiency) of revenues over expenditures	(306,214)	(306,214)	(268,400)	(37,814)		(198,356)	70,044	135.3%
Other financing (uses)								
Transfer to other funds	(4,155)	(4,155)	(4,155)	-	100.0%	(7,300)	(3,145)	56.9%
Total other financing (uses)	(4,155)	(4,155)	(4,155)	-	100.0%	(7,300)	(3,145)	111.3%
Net change in fund balance	(310,369)	(310,369)	(272,555)	(37,814)		(205,656)	(66,899)	
Beginning fund balance	1,384,987	1,282,765	1,282,765	-		1,384,987	(102,222)	
Ending fund balance	\$ 1,074,618	\$ 972,396	\$ 1,010,210	\$ (37,814)		\$ 1,179,331	\$ (169,121)	

CITY OF LAKEVILLE, MINNESOTA
Enterprise - Liquor Fund
Statement of Revenues, Expenditures and Changes in Working Capital
For the Nine-Month Period Ended September 30, 2025

	2025 Adopted Budget	2025 Amended Budget	9/30/25 Actual	Variance	Percent of Budget	Comparative		
						9/30/24 Actual	Variance from 2024 Actual Positive (Negative)	
Sales and cost of sales								
Sales	\$ 23,238,382	\$ 23,238,382	\$ 15,928,043	\$ (7,310,339)	68.5%	\$ 16,525,827	\$ (597,784)	96.4%
Cost of sales	16,828,635	16,828,635	11,349,896	5,478,739	67.4%	11,818,886	468,990	96.0%
Gross profit	6,409,747	6,409,747	4,578,147	(1,831,600)	71.4%	4,706,941	(128,794)	97.3%
Gross profit %	27.6%	27.6%	28.7%			28.5%		
Operating expenses								
Personnel services	3,357,512	3,357,512	2,199,857	1,157,655	65.5%	2,158,709	(41,148)	101.9%
Commodities	97,056	97,056	65,005	32,051	67.0%	55,494	(9,511)	117.1%
Other charges and services	1,916,183	1,916,183	1,253,442	662,741	65.4%	1,114,824	(138,618)	112.4%
Total operating expenses	5,370,751	5,370,751	3,518,304	1,852,447	65.5%	3,329,027	(189,277)	105.7%
Operating income	1,038,996	1,038,996	1,059,843	20,847	102.0%	1,377,914	(318,071)	76.9%
Non-operating revenue (expense)								
Investment income	105,000	105,000	104,660	(340)	99.7%	51,354	53,306	203.8%
Lease payment	(265,000)	(265,000)	(265,000)	-	100.0%	(260,000)	(5,000)	101.9%
Transfers in (out)								
General Fund - Fireworks	(30,000)	(30,000)	(30,000)	-	100.0%	(30,000)	-	100.0%
Debt Service:								
Tax Abatement - Keokuk	(346,800)	(346,800)	(346,800)	-	100.0%	(350,450)	3,650	99.0%
CIP Bonds-Police Station	(400,000)	(400,000)	(400,000)	-	100.0%	(400,000)	-	100.0%
Capital Projects:								
Equipment Fund	(900,000)	(900,000)	(900,000)	-	100.0%	(500,000)	(400,000)	180.0%
Technology Fund	(67,605)	(67,605)	(67,605)	-	100.0%	(59,500)	(8,105)	113.6%
Total non-operating (net)	(1,904,405)	(1,904,405)	(1,904,745)	(340)	100.0%	(1,548,596)	(356,149)	123.0%
Net change in net position	(865,409)	(865,409)	(844,902)	20,507		(170,682)	(674,220)	
Beginning net position	12,734,454	12,984,719	12,984,719	250,265		12,869,554	115,165	
Ending net position	\$ 11,869,045	\$ 12,119,310	\$ 12,139,817	\$ 270,772		\$ 12,698,872	\$ (559,055)	

CITY OF LAKEVILLE, MINNESOTA
 Enterprise - Utility Fund Water Operation
 Statement of Revenues, Expenditures and Changes in Working Capital
 For the Nine-Month Period Ended September 30, 2025

	2025 Adopted Budget	2025 Amended Budget	9/30/25 Actual	Variance	Percent of Budget	Comparative		
						9/30/24 Actual	Variance from 2024 Actual Positive (Negative)	
<u>Operating revenues</u>								
User charges for services	\$ 8,150,143	\$ 8,150,143	\$ 5,812,309	\$ (2,337,834)	71.3%	\$ 4,486,057	\$ 1,326,252	129.6%
Other	75,000	75,000	426,656	351,656	568.9%	540,273	(113,617)	79.0%
Total operating revenue	<u>8,225,143</u>	<u>8,225,143</u>	<u>6,238,965</u>	<u>(1,986,178)</u>	<u>75.9%</u>	<u>5,026,330</u>	<u>1,212,635</u>	<u>-39.5%</u>
<u>Operating expenses</u>								
Personnel services	1,904,000	1,904,000	1,491,697	412,303	78.3%	899,860	(591,837)	165.8%
Commodities	949,549	949,549	445,559	503,990	46.9%	499,359	53,800	89.2%
Other charges and services	1,952,059	1,952,059	1,384,980	567,079	70.9%	1,691,183	306,203	81.9%
Major Maintenance	30,000	30,000	149,398	(119,398)	498.0%	596,093	446,695	25.1%
Total operating expenses	<u>4,835,608</u>	<u>4,835,608</u>	<u>3,471,634</u>	<u>1,363,974</u>	<u>71.8%</u>	<u>3,686,495</u>	<u>214,861</u>	<u>94.2%</u>
Operating income (loss)	<u>3,389,535</u>	<u>3,389,535</u>	<u>2,767,331</u>	<u>(622,204)</u>		<u>1,339,835</u>	<u>1,427,496</u>	
<u>Non-operating revenue (expense)</u>								
Investment income	54,327	54,327	523,300	468,973	963.2%	471,467	51,833	111.0%
Debt Service	(232,725)	(232,725)	(253,287)	(20,562)	108.8%	(166,364)	(86,923)	152.2%
Transfers (out)	(580,109)	(580,109)	(565,110)	14,999	97.4%	(563,727)	(1,383)	100.2%
Total non-operating (net)	<u>(758,507)</u>	<u>(758,507)</u>	<u>(295,097)</u>	<u>463,410</u>		<u>(258,624)</u>	<u>(36,473)</u>	
Net change in net position	2,631,028	2,631,028	2,472,234	(158,794)		1,081,211	1,391,023	228.7%
Beginning net position	<u>126,419,489</u>	<u>137,973,673</u>	<u>137,973,673</u>	<u>11,554,184</u>		<u>128,899,158</u>	<u>9,074,515</u>	<u>107.0%</u>
Ending net position	<u>\$ 129,050,517</u>	<u>\$ 140,604,701</u>	<u>\$ 140,445,907</u>	<u>\$ 11,395,390</u>		<u>\$ 129,980,369</u>	<u>10,465,538</u>	<u>108.1%</u>

CITY OF LAKEVILLE, MINNESOTA
 Enterprise - Utility Fund Sanitary Sewer Operation
 Statement of Revenues, Expenditures and Changes in Working Capital
 For the Nine-Month Period Ended September 30, 2025

	2025 Adopted Budget	2025 Amended Budget	9/30/25 Actual	Variance	Percent of Budget	Comparative		
						9/30/24 Actual	Variance from 2024 Actual Positive (Negative)	
Operating revenue								
User charges for services	\$ 8,635,692	\$ 8,635,692	\$ 7,738,550	\$ (897,142)	89.6%	\$ 6,925,403	\$ 813,147	111.7%
Operating expenses								
Personnel services	1,242,775	1,242,775	670,868	571,907	54.0%	423,847	(247,021)	158.3%
Commodities	140,372	140,372	73,850	66,522	52.6%	88,044	14,194	83.9%
Other charges and services	420,723	420,723	760,270	(339,547)	180.7%	1,095,366	335,096	69.4%
Disposal charges	5,622,468	5,622,468	4,216,851	1,405,617	75.0%	4,485,292	268,441	94.0%
Major maintenance projects	980,000	980,000	21,425	958,575	2.2%	-	(21,425)	0.0%
Total operating expenses	8,406,338	8,406,338	5,743,264	2,663,074	68.3%	6,092,549	349,285	94.3%
Operating income (loss)	229,354	229,354	1,995,286	1,765,932		832,854	1,162,432	239.6%
Non-operating revenue (expense)								
Intergovernmental State aid	-	-	-	-	0.0%	-	-	0.0%
Investment income	47,867	47,867	347,994	300,127	727.0%	314,040	33,954	110.8%
Debt service	(71,750)	(71,750)	(70,295)	1,455	98.0%	(67,319)	(2,976)	104.4%
Transfers in	33,766	33,766	-	(33,766)	0.0%	-	-	0.0%
Transfers (out)	(43,064)	(43,064)	-	43,064	0.0%	(60,192)	60,192	0.0%
Total non-operating (net)	(33,181)	(33,181)	277,699	310,880	-836.9%	186,529	91,170	148.9%
Net change in net position	196,173	196,173	2,272,985	2,076,812		1,019,383	1,253,602	223.0%
Beginning net position	74,250,464	79,706,030	79,706,030	5,455,566		74,695,434	5,010,596	106.7%
Ending net position	\$ 74,446,637	\$ 79,902,203	\$ 81,979,015	\$ 7,532,378		\$ 75,714,817	\$ 6,264,198	108.3%

CITY OF LAKEVILLE, MINNESOTA
 Enterprise - Utility Fund Street Light Operation
 Statement of Revenues, Expenditures and Changes in Working Capital
 For the Nine-Month Period Ended September 30, 2025

	2025 Adopted Budget	2025 Amended Budget	9/30/25 Actual	Variance	Percent of Budget	Comparative		
						9/30/24 Actual	Variance from 2024 Actual Positive (Negative)	
<u>Operating revenue</u>								
User charges for services	\$ 1,246,370	\$ 1,246,370	\$ 985,446	\$ (260,924)	79.1%	\$ 959,591	\$ 25,855	102.7%
<u>Operating expenses</u>								
Personnel services	25,084	25,084	-	25,084	0.0%	-	-	0.0%
Commodities	103	103	-	103	0.0%	-	-	0.0%
Other charges and services	1,129,818	1,129,818	970,353	159,465	85.9%	723,178	(247,175)	134.2%
Total operating expenses	1,155,005	1,155,005	970,353	184,652	84.0%	723,178	(247,175)	134.2%
Operating income (loss)	91,365	91,365	15,093	(76,272)		236,413	(221,320)	6.4%
<u>Non-operating revenue (expense)</u>								
Investment income	8,204	8,204	40,817	32,613	497.5%	36,908	3,909	110.6%
Debt service	(52,762)	(52,762)	(51,674)	1,088	97.9%	(48,111)	(3,563)	107.4%
Transfers in (out) - General Fund	-	-	-	-	0.0%	(3,453)	3,453	0.0%
Total non-operating (net)	(44,558)	(44,558)	(10,857)	33,701	24.4%	(14,656)	3,799	74.1%
Net change in net position	46,807	46,807	4,236	(42,571)		221,757	(217,521)	1.9%
Beginning net position	1,175,893	1,205,652	1,205,652	29,759		940,928	264,724	128.1%
Ending net position	\$ 1,222,700	\$ 1,252,459	\$ 1,209,888	\$ (12,812)		\$ 1,162,685	\$ 47,203	104.1%

CITY OF LAKEVILLE, MINNESOTA
 Enterprise - Utility Fund Environmental Resources Operation
 Statement of Revenues, Expenditures and Changes in Working Capital
 For the Nine-Month Period Ended September 30, 2025

	2025 Adopted Budget	2025 Amended Budget	9/30/25 Actual	Variance	Percent of Budget	Comparative		
						9/30/24 Actual	Variance from 2024 Actual Positive (Negative)	
<u>Revenues</u>								
User charges for services	\$ 2,048,300	\$ 2,048,300	\$ 1,691,947	\$ (356,353)	82.6%	\$ 1,518,198	\$ 173,749	111.4%
Total revenues	<u>2,048,300</u>	<u>2,048,300</u>	<u>1,691,947</u>	<u>(356,353)</u>	<u>82.6%</u>	<u>1,518,198</u>	<u>173,749</u>	<u>-23.5%</u>
<u>Expenditures - Public works</u>								
Personnel services	871,649	871,649	541,641	330,008	62.1%	531,202	(10,439)	102.0%
Commodities	55,978	55,978	22,823	33,155	40.8%	40,287	17,464	56.7%
Other charges and services	1,986,896	1,986,896	781,293	1,205,603	39.3%	377,263	(404,030)	207.1%
Major maintenance/capital outlay	-	-	1,224	(1,224)	0.0%	-	(1,224)	0.0%
Total expenditures	<u>2,914,523</u>	<u>2,914,523</u>	<u>1,346,981</u>	<u>1,567,542</u>	<u>46.2%</u>	<u>948,752</u>	<u>(398,229)</u>	<u>142.0%</u>
Operating income (loss)	<u>(866,223)</u>	<u>(866,223)</u>	<u>344,966</u>	<u>1,211,189</u>		<u>569,446</u>	<u>(224,480)</u>	<u>60.6%</u>
<u>Non-operating revenue (expense)</u>								
Intergovernmental	535,000	535,000	-	(535,000)	0.0%	-	-	0.0%
Investment income	10,221	10,221	108,886	98,665	1065.3%	94,877	14,009	114.8%
Transfers in (out)								
Building Fund	-	-	-	-	0.0%	(220,000)	220,000	0.0%
Equipment Fund	(40,500)	(40,500)	(40,500)	-	100.0%	(40,500)	-	100.0%
Technology Fund	(2,384)	(2,384)	(2,384)	-	100.0%	(10,792)	8,408	22.1%
Water Operating Fund	15,000	15,000	-	(15,000)	0.0%	-	-	0.0%
Sanitary sewer operations	(33,766)	(33,766)	(33,766)	-	100.0%	-	(33,766)	0.0%
Total other financing (uses)	<u>483,571</u>	<u>483,571</u>	<u>32,236</u>	<u>(451,335)</u>	<u>6.7%</u>	<u>(176,415)</u>	<u>208,651</u>	<u>-18.3%</u>
Net change in net position	(382,652)	(382,652)	377,202	759,854		393,031	(15,829)	96.0%
Beginning net position	<u>2,962,282</u>	<u>4,340,866</u>	<u>4,340,866</u>	<u>1,378,584</u>		<u>3,663,270</u>	<u>677,596</u>	<u>118.5%</u>
Ending net position	<u>\$ 2,579,630</u>	<u>\$ 3,958,214</u>	<u>\$ 4,718,068</u>	<u>\$ 2,138,438</u>		<u>\$ 4,056,301</u>	<u>\$ 661,767</u>	<u>116.3%</u>