



Date: January 30, 2026

From: Justin Miller, City Administrator

To: Honorable Mayor and City Council

2026 WEEKLY UPDATE

QUOTE OF THE WEEK

Quote: "Strive not to be a success, but to rather be of value." - Albert Einstein

PUBLIC WORKS

- Streets staff cleared sidewalks again this week.
- The Streets Department hosted multiple municipalities at the CMF on Tuesday for a MacQueen/Larue equipment demonstration, with over 50 attendees.
- Streets staff continued work in the winter tree-pruning district as time allowed.
- Utility staff conducted chlorine training as part of the Risk Management Plan.
- Staff submitted the annual DNR water use report; total water use for 2025 was just over 2.5 billion gallons.
- Utility staff were busy last weekend addressing issues related to subzero conditions.

PARKS AND RECREATION

Park Administration and Maintenance

- Staff is coordinating with Run the Ritter for their third annual winter trail run event.
- Preliminary review of applicants for the Park Maintenance II opening is underway.
- Seasonal staff hiring is in process; last year's seasonal employees have been invited to apply for the upcoming summer season.

Recreation & Heritage Center

- Recreation staff have been busy editing the summer/fall brochure and making final changes to online listings.
- Online program registration will start on February 12.

Arts Center

- *The Mousetrap* had an excellent opening weekend. Four more performances this week. Get your tickets now! <https://www.lakevillemn.gov/1176/The-Mousetrap>
- Performing Arts classes are being added to RecTrac.
- We rolled out a printing assistance program for schools participating in Youth Art Month. This will eliminate a barrier to participation.
- Communications and LAAC staff have been creating promotional videos for upcoming events and classes. Follow LAAC on social media to see what's coming! <https://www.facebook.com/LakevilleAreaArtsCenter/>
- Live at the Lake Applications are open now until February.
- The gas kiln has arrived! Staff is working to remove it from its crate and prep it for gas and electric hookups.
- The first draft of the summer/fall class catalog is being edited.
- Staff is taking an annual inventory of the gift shop.
- Instructors are being hired for the summer and fall.

COMMUNICATIONS

- We are continuing our work toward ADA federal compliance for our website (WCAG 2.1 Level AA) and are now within three months of the deadline. Thank you to everyone who has contributed to this effort.
- Media productions for social media:
 - LAAC: [A night of comedy with Tim Harmston](#)
 - Expressions Community Theater presents: [The Mousetrap](#)
 - Joyann Parker presents: [The Music of Patsy Cline](#)
 - Lakeville Parks & Rec: [Youth Ice Fishing Contest](#)

Upcoming Meetings of the Council

| | | |
|-------------------|-----------------|-----------|
| February 2 2026 | Regular Meeting | 6:00 p.m. |
| February 17, 2026 | Regular Meeting | 6:00 p.m. |
| March 2, 2026 | Regular Meeting | 6:00 p.m. |

Informational Attachments:

- Police Department Weekly Report
- Fire Department Weekly Report
- Lakeville Liquors Weekly Report
- Open to Business Narrative Report



Lakeville Police Department Update

Sunday, January 18, 2026 – Saturday, January 24, 2026

824 Calls for Services



186 TRAFFIC STOPS



27 SUSPICIOUS ACTIVITY



4 DOMESTICS



31 AUTO ACCIDENTS



3 THEFTS



5 CRISIS MENTAL HEALTH
11 WELFARE CHECKS
0 SUICIDE THREAT/
ATTEMPT/DEATH



25 ALARM BURGLAR
0 FIRE ALARM



4 FRAUD



9 ANIMAL CALLS



0 BURGLARY



19 MEDICALS



0 VANDALISM/DAMAGE
PROPERTY



0 DRUG ACTIVITY



10 CHILD PROTECTION



7 DISTURBANCES



3 DRUNKENNESS



3 MISSING PERSON



3 SHOPLIFTING



Lakeville Police Department Update

Sunday, January 18, 2026 – Saturday, January 24, 2026

Weekly Review

Please note, the Weekly Review does not include all calls to which the Lakeville Police Department responded. Incidents included here are based on severity, impact on public safety or other factors.

- Officers responded to a vehicle fire on the ramp to southbound I-35 from County Road 50. The vehicle was found unoccupied, and Lakeville Fire Department arrived and extinguished the flames. Officers later contacted the driver, who reported hearing a “pop,” observed smoke coming from the engine, and left the area. No injuries were reported.
- Officers completed a traffic accident report for a two-vehicle crash at 162nd Street and Kenwood Trail. The at-fault driver initiated a left turn through the intersection and failed to yield to a vehicle with the right of way, resulting in a collision. One driver sustained minor injuries and was transported to Ridges Hospital. Both vehicles were towed due to damage, and the at-fault driver was cited.
- A two-vehicle crash occurred at 16XXX Dryden Ave where one driver was backing out of their driveway and didn't see the other vehicle coming. The at-fault driver was cited for failure to yield.
- Officers responded to a report of a slumper at 21XXX Kenrick Avenue involving an elderly driver parked for over an hour. The driver was breathing but minimally responsive. Officers gained access to the vehicle and determined the driver was experiencing very low blood sugar. The driver was transported to Ridges Hospital.
- A vehicle was stopped for multiple moving violations and displayed signs of impairment. The driver performed poorly on the standard field sobriety tests and provided a sample of .13 blood alcohol content and was transported to Dakota County Jail on DWI charges.
- Officers cited an individual at 18XXX Kenrick Ave after she failed to scan items at a self-checkout. She was stopped, cited and trespassed.
- During a traffic stop for speeding, officers noted indicators of alcohol impairment. The driver did not pass standardized field sobriety testing and provided a DMT breath sample of .08g/210L. The driver was taken into custody for DWI and later released to a sober individual.
- Officers later stopped another vehicle for speeding after observing driving conduct consistent with impairment. The driver showed signs of intoxication, failed field sobriety testing, and provided a DMT breath sample of .09g/210L. The driver was issued a citation and released to a sober party.
- Officers were dispatched to a vehicle stuck in a snowbank. Upon contact, the driver displayed obvious signs of impairment, performed poorly on standardized field sobriety tests, and provided a breath sample of .23 blood alcohol content. The driver was arrested for DWI and transported to Dakota County Jail.
- Officers and the Lakeville Fire Department responded to a vehicle fire at 21XXX Hamburg Avenue. Maintenance was being performed on a truck when staff reported hearing an explosion, which caused a fire that later spread to a second truck. No injuries were reported.



Lakeville Fire Department Update Sunday, January 18–Saturday, January 24



FIRES
3



VEHICLE ACCIDENTS
1



MEDICAL
59



HAZARDOUS
CONDITIONS
4



FIRE ALARMS
15



GOOD INTENT
12



FOOD TRUCK LICENSE
1



CHILD CAR SEAT
3



INSPECTIONS
24



PRE-PLANS
29



PLAN REVIEW
8



PERMITS ISSUED
10



TEMP HEAT PERMITS
2

Lakeville Liquors

January 25- January 31, 2026

Weekly Summary



Store Highlights

Heritage Location



Head to the mountains of Busch Beer! Heritage has their Busch Mountain displayed front and center.

Galaxie Location



Galaxie has their value THC shots at the register for under a buck! Tiki-Style!

Kenrick Location



Kenrick is maximizing profit with creative, eye catching displays of high margin items.

Keokuk Location



Is that a river of Busch Light or lava? Come check out the new Busch Mountain at Keokuk!

Tattersall Functional - Your high, your way

Unwind blends THC, CBD, CBN, electrolytes and adaptogens that help bring balance and restoration to mind and body. It is the THC calming tonic that keeps things controlled and predictable flavored with notes of blackberry, jam and delicate florals. **Flexible dosing and recipe options available.**

Uplift is designed with wellness in mind - a blend of THC, CBD, CBG and adaptogens like lion's mane and Rhodiola rosea delivers the perfect state for lightening the mood and socializing. Experience calm energy with bright notes of citrus, lemon zest and jasmine. **Flexible dosing and recipe options available.**



Metrics

| January 1 - 26 Sales Summary | | | | Change in % |
|--------------------------------------|-------------|------|-------------|---------------|
| Heritage | \$313,911 | 2025 | \$306,325 | Increase 2.5% |
| Galaxie | \$359,170 | 2025 | \$351,217 | Increase 2.3% |
| Kenrick | \$266,371 | 2025 | \$267,423 | FLAT - |
| Keokuk | \$288,293 | 2025 | \$285,435 | Increase 1.0% |
| Combined | \$1,227,744 | 2024 | \$1,210,402 | Increase 1.4% |
| January 1 - 26 Customer Count | | | | Change in % |
| Heritage | 11,095 | 2025 | 11,261 | Decrease 1.5% |
| Galaxie | 13,083 | 2025 | 13,167 | FLAT - |
| Kenrick | 10,009 | 2025 | 10,052 | FLAT - |
| Keokuk | 9,532 | 2025 | 9,502 | FLAT + |
| Combined | 43,719 | 2025 | 43,982 | FLAT - |
| January 1 - 26 Sales Per Transaction | | | | Change in % |
| Heritage | \$28.18 | 2025 | \$27.22 | Increase 3.5% |
| Galaxie | \$27.34 | 2025 | \$26.69 | Increase 2.4% |
| Kenrick | \$26.52 | 2025 | \$26.63 | FLAT - |
| Keokuk | \$30.18 | 2025 | \$30.06 | FLAT + |
| Combined | \$27.98 | 2025 | \$27.54 | Increase 1.6% |

- Metrics at all locations look fantastic! We have an extra Saturday this week! Keep up the great work and let's finish January on a high note!
- **SAVE THE DATE** : All-Staff Mandatory Safe Server Training, **March 15, 2026**, 9 - 10:30 a.m. in The Emporium Room. All non-exempt staff will be paid for their time.

William Osler

“We are here to add what we can to life,
not to get what we can from life.”



Luis Rodriguez/Jeena Vomhof, lrodriguez@mccdmn.org/jgurungvomhof@mccdmn.org, 612-843-3269
 1/01/2025 – 12/31/2025

Clients Served YTD

| | |
|------------------------|------------|
| Client Inquiry | 3 |
| Existing - Challenged | 29 |
| Existing - Opportunity | 45 |
| Pre-start planning | 54 |
| Start-up | 43 |
| Total | 174 |

Business Owner Demographics YTD

| | # of Clients |
|--------------------------|--------------|
| Low-Income Owned | 87 |
| BIPOC or Immigrant Owned | 103 |
| Woman Owned | 105 |

Financing & Access to Capital YTD

| | |
|---------------------------------|---------------------|
| Loans & Grants Approved | |
| includes CBLs (YRLY Total) | \$482,414.00 |
| Equity (YRLY Total) | \$233,829.00 |
| <u>Facilitated (YRLY Total)</u> | <u>\$198,967.00</u> |
| Total Investment | \$915,210.00 |

Program Hours

| | TA | Program HRS |
|---------------------|--------------|-------------|
| 1 st QTR | 369 | 237 |
| 2 nd QTR | 477 | 185 |
| 3 rd QTR | 373 | 210 |
| 4 th QTR | 156 | 180 |
| Total | 1,375 | 812 |

TA: Client Meetings, Providing Resources, Client Calls, Client Deliverables, Loan Packaging

Program HRS: City Initiatives, Program Outreach, Public Events, City Meetings, Research, Data/Admin, General Inquiries

Industry Segment YTD

| | |
|----------------------------|------------|
| Construction / Real Estate | 6 |
| Food | 35 |
| Health/Fitness | 19 |
| Manufacturing | 4 |
| Consulting | 11 |
| Retail | 41 |
| Service | 29 |
| Wholesale / Distribution | 4 |
| Other | 25 |
| Total | 174 |

Referral Source YTD

| | |
|--------------------|------------|
| Bank Referral | 17 |
| Entrepreneur | 7 |
| Friends and Family | 24 |
| Municipality | 29 |
| MCCD Partner/staff | 23 |
| Other | 27 |
| Web | 47 |
| Total | 174 |

City YTD

| | <u>Business</u> | <u>Resident</u> |
|---------------------|-----------------|-----------------|
| Apple Valley | 26 | 17 |
| Burnsville | 29 | 21 |
| Eagan | 19 | 17 |
| Farmington | 13 | 18 |
| Hastings | 5 | 5 |
| Inver Grove Heights | 10 | 12 |
| Lakeville | 17 | 25 |
| Mendota Heights | 4 | 4 |
| Rosemount | 12 | 18 |
| South St. Paul | 10 | 9 |
| West St. Paul | 6 | 4 |
| Other Dakota Co. | 2 | 3 |
| Other/ No Data | 21 | 19 |

“We are part of MCCD's Open to Business Program, and the whole process has been a great learning experience. Our loan application would've been difficult to accomplish without their help! Would recommend this to any entrepreneur.”

– Rosemount Loan Client

Direct Financing & Access to Capital**Business Type:** Bubble Tea & Café

Business City: Eagan

Residence City: Savage & Farmington

Referred by: Website

MCCD Financing: \$175,000* Owner

Equity: \$65,443

Overview: This startup bubble tea shop was seeking funds for start up expenses, tenant improvements, equipment, inventory, and working capital. The two business partners put their heads together on opening this business and were approved for a \$175,000 direct loan from MCCD in January 2025, contingent on an 80% loan guaranty from MN DEED through the DEED Small Business Credit Initiative.

*As the DEED guaranty application was in progress the business owners received news of some unexpected project costs from their contractor and decided to withdraw their application and tabled the business plan for now.

Business Type: Natural Beauty & Wellness Products

Business City: Burnsville

Residence City: Burnsville

Referred by: TikTok Influencer

Microgrant Facilitated: \$2,500 Owner

Equity: \$2,500

Overview: This early-stage home-based business was established in 2023 and sells handmade beauty and wellness products to friends and family. After a referral from a TikTok influencer who provides entrepreneurship advice, the Burnsville resident reached out to MCCD seeking funding to expand her business and launch her website. The business owner is a low-income single mother and qualified for a microgrant which MCCD facilitated, and the client received in January. The funding allowed the business owner to increase operational efficiency, buy inventory and supplies, and launch a new product line. The entrepreneur is currently working on rebuilding her credit so that she can apply for an MCCD loan for the remaining funding to build and launch her website.

Business Type: Food Truck and Cookie Dough Wholesaler

Business City: Eagan (Home Based & mobile throughout Twin Cities region) Residence

City: Eagan

Referred by: LEDC

MCCD Financing: \$50,000

Owner Equity: \$7,000

Facilitated financing/ funding: \$50,000

Overview: MCCD collaborated with nonprofit partner on this \$107,000 project to support a growing BIPOC and woman owned cookie dough business. The business was established in 2021 as a response to the lack of organic cookie dough available in the market. Their dough offers all organic, non-GMO, fair trade ingredients with no preservatives and comes in three flavors. There are two branches to their business: the business-tobusiness, where they sell wholesale through a distributor to co-ops and grocery stores and a direct to customer retail - selling both the dough and fresh-baked cookies at farmers markets and festivals. They had been selling via a

pop-up tent and recently came across the opportunity to purchase a food trailer to streamline their operations. The borrowers needed funding food trailer improvements, equipment, inventory, and working capital to help them take advantage of the upcoming selling season.

Business Type: Fashion Optical Boutique

Business City: Savage

Residence City: Burnsville

Referred by: Municipality

MCCD Financing: \$82,173.70

Owner Equity: \$30,636

Facilitated financing/ funding: \$35,217.30 & \$11,250

Overview: This entrepreneur is a licensed optician operating in the optical industry for more than 20 years. He has always dreamed of opening his own optical store near his home in Burnsville to start to build wealth for himself. He found an ideal storefront in Savage and reached out to MCCD for assistance with the project funding for inventory, equipment, startup expenses, and ~ 3 months of working capital for operations. Total project costs are \$159,227 including the equity investment of \$30,636 and a \$11,250 tenant improvement budget from the landlord. The loan request was approved by MCCD's loan committee on April 24th contingent on 30% participation from MN DEED through the Small Business Credit Initiative, application is currently pending, and approval is expected in early May.

Business Type: RV Tank Cleaning

Business City: Rosemount

Residence City: Rosemount

Referred by: Community Partner

MCCD Financing: \$30,000 Owner

Equity: \$2,500

Overview: This husband-and-wife team have a combined professional background in customer service, custodial cleaning, and mechanicals. They also love camping and the outdoors and have been avid RV'ers for years. As they grow older and become empty nesters, they saw an opportunity to make a side business out of their passion and have something that they could continue into retirement. Through their time spent at campgrounds in the Midwest they became aware of the opportunity to become a licensed dealer for an RV Tank cleaning franchise. The business owners see this as a promising opportunity to generate additional income now and into retirement while doing something that they truly love.

Business Type: Gift Shop

Business City: Apple Valley

Residence City: Lakeville

Referred by: CDA website

Facilitated financing/ funding: \$50,000 Owner

Equity: \$70,000

Overview: This first-time entrepreneur came to MCCD seeking technical assistance and access to capital to help her in the final stretch of opening a new gift shop in Apple Valley. Advising was provided on topics including lease negotiation, insurance, build-out, networking, and business banking. Connection to a local credit union provided the client with much-needed working capital and a line of credit for her store. The store is slated to open mid-late October

Business Type: Amazon Retailer

Business City: Hastings
 Residence City: Hastings
 Referred by: Municipality
 MCCD Financing: \$20,000 Owner
 Equity: \$2,000

Overview: This woman-owner business reached out to MCCD seeking working capital for new inventory. The business owner is a nurse full time and started this Amazon-based retail business in late 2024 for supplementary income. The business experienced a few strong months and then stagnated when inventory ran out in early 2025. The client needed additional working capital to ramp up once more and the MCCD loan provided an important cushion so that inventory will be continually stocked and the business can focus on growth.

Business Type: Home Healthcare / PCA
 Business City: Eagan
 Residence City: Farmington
 Referred by: Other Entrepreneur
 MCCD Financing: \$75,000 – includes \$50,000 in forgivable capital Owner
 Equity: \$3,750

Overview: MCCD began working with this business owner in 2023 when he initially reached out seeking financing to grow his home health care business based in Eagan. He decided to table his request at that time and reached back out in spring, 2025. Working closely with his loan officer for more than 100 hours, the application for working capital was finalized in September. At the same time, MCCD kicked off its participation in the Groundbreak loan program* and the client ultimately became MCCD's first recipient of a Groundbreak loan structure which includes a \$25,000 loan that is immediately forgiven, a \$25,000 loan at 1% interest only and eligible for forgiveness after five years, and a \$25,000 loan with typical repayment terms.

Business Type: Event planning & event decor
 Business City: Apple Valley
 Residence City: Farmington
 Referred by: Other Municipality
 MCCD Financing: \$50,000 – Plus \$50,000 in forgivable capital
 Equity: \$50,000

Overview: When this business owner first approached MCCD in 2022, she was looking to expand from a home-based business to a brick-and-mortar location. She purchased a building in Apple Valley in 2023 and built a family's successful business. After nearly 90 hours of work with her loan officer, the application for inventory, equipment and décor material, marketing, staffing, and storage improvements was approved in December. At the same time, MCCD's Groundbreak loan program was available, and the client became an MCCD Groundbreak loan recipient. The structure of the loan includes a \$25,000 loan that is immediately forgiven, a \$25,000 loan with 1% interest only and eligibility for forgiveness after five years, and a \$50,000 loan with standard repayment terms.

*MCCD is one of four local nonprofits selected to participate in the [Groundbreak project](#). Rather than advertise the program, we are matching eligible clients internally and then giving them the news after the loan is approved. The Groundbreak Coalition is a group of over 40 corporate, civic, and philanthropic leaders committed to demonstrating that with enough resources, a racially equitable future is possible first in Minnesota and then across the country. The goal of the small business loans is to provide early stage, growth capital to low-wealth entrepreneurs, including, but not limited to Black entrepreneurs, who historically have faced barriers to accessing such capital from traditional sources.

Credit Builder Loans

In collaboration with nonprofit partners who provide credit building & financial awareness counseling, MCCD provides \$240 Credit Builder Loans (CBLs) to qualified applicants seeking to improve their personal credit. Credit Builder applicants complete financial training through MCCD’s partners and are then referred to MCCD for a CBL. MCCD generates and services the CBLs in-house.

| Credit Builder Loans YTD | |
|--------------------------|-------------|
| Resident City | Loan Amount |
| West Saint Paul | \$240 |
| | |
| TOTAL | \$240 |

Highlights, Networking, & Outreach

Programming, Partnerships, & Trainings

- MCCD is excited to welcome Talia King as our new Director of Lending. Talia brings over 20 years of experience in strategic lending and community development, with a strong focus on expanding access to capital and supporting sustainable growth across Minnesota. Her leadership is rooted in service, collaboration, and creating opportunities for entrepreneurs and communities to thrive.

This is not Talia’s first time with MCCD. She previously participated in our Emerging Leaders in Community Development (ELCD) program as a mentee in 2023 and as a mentor in 2024, reflecting her ongoing commitment to developing future community leaders.

- Welcome to MCCD, Jeena! From loan client to mentor to business advisor, Jeena Gurung Vomhof is one of MCCD’s newest team members. She first worked with MCCD while building Namaste Brows and Boutique in Roseville and later served as a mentor in our Emerging Leaders in Community Development program and as a speaker at our 2023 Annual Meeting. She now joins MCCD as a temporary staff member, supporting small business owners, especially women, immigrants, and underrepresented entrepreneurs.
- October 5 to October 7, MCCD staff members Kadra Abdi, Kelly Law, Kari Johnson, NaSee Lor, and Luis Mendoza attended the 2025 People & Places Conference in Washington, D.C. The conference brought together community developers from across the country to share ideas and best practices.
- October 22- MCCD consortium members Habitat for Humanity Minnesota and PRG, Inc. were featured at the State Task Force on Homeowners and Commercial Property Insurance. Cristen Incitti and Theresa Ruiz testified on how rising insurance costs and coverage denials are making homeownership increasingly unaffordable, especially for lower income Minnesotans. They were later interviewed by KARE 11 following the hearing.
- November 6 - MCCD hosted its Annual Celebration at the B Suite in Minneapolis. The event brought together partners and community members to celebrate and share the meaningful work we do together to support community development.

- November 12 - Business Advisor Jeena Gurung attended the Women's Business Development Center Strengthen the Strong Together Celebration and Connection event.
- On 11/21/25, Tyler Hilsabeck and Jeena Gurung Vomhof did a presentation on the Open to Business program at the Dakota-Scott Workforce Development Board meeting, which included representatives from cities in Dakota and Scott Counties.

Advertising & Outreach

- MCCD has a new website! After months of design and development, we have officially launched a refreshed website with updated branding and new content that brings MCCD's story to life. The site better highlights who we are, what we do, and why our work matters to small businesses and communities across Minnesota.

The new website includes clearer language around our lending and small business development services, as well as an events calendar that makes it easier to stay up to date on and register for MCCD events, including Lending Info Sessions. Check it out at mccdmn.org.

- Submit content to MCCD's Business Resource Newsletter! MCCD community partners are invited to submit their own events, training opportunities, and more to be included in MCCD's Business Resource Newsletter. Information should be relevant/tailored to local small business owners and entrepreneurs. Email your content to Mara Brooks, MCCD's Communications & Data Coordinator, at mbrooks@mccdmn.org
- The advertisement library is up to date with the most recent ads and flyers for OTB. Access the library [here](#).
- In the last quarter, banker and lender outreach occurred specifically with the Sunrise Bank, Huntington Bank, First bank and US Bank.
- In addition to lending outreach, written or in-person presentations were made and/or networking efforts were made including ongoing partnership discussions with UMN Law School, Biweekly check in - CDA, and City of Farmington monthly check-ins.

Quarterly Highlight

"I had never been approved for a loan for my business. This is fantastic news, even better, half of the loan is forgivable. I will be able to add staff, purchase more equipment and materials for my business, and focus more on growing it.

Thank you very much for your support. "

- The owner of Event planning & event décor business, In Apple Valley.